

## Message Text

UNCLASSIFIED

PAGE 01 BONN 12737 121447Z  
ACTION EUR-12

INFO OCT-01 ISO-00 EB-08 /021 W  
-----107556 130848Z /20

R 121435Z JUL 78  
FM AMEMBASSY BONN  
TO USDOC WASHDC  
INFO SECSTATE WASHDC 0136  
AMCONSUL DUSSELDORF  
AMCONSUL FRANKFURT  
AMCONSUL HAMBURG

UNCLAS BONN 12737

E.O. 11652: N/A  
TAGS: BEXP, GW  
SUBJECT: ADS REQUEST - TELECON SCIENCES, HOUSTON, TEXAS

THE FOLLOWING FIRMS WERE CONTACTED INDIVIDUALLY BY THE  
FOREIGN SERVICE POSTS AND HAVE EXPRESSED THEIR INTEREST:

DR. EWALD NELKEN  
ELBESTR. 21  
D-4330 MUELHEIM  
ATTN: HERR NELKEN, OWNER  
PHONE: 0208-56181  
TELEX: 856992  
COMMENT: FIRM ESTABL. 1955, EMPLOYS 25, FINANCIAL REF.:  
DEUTSCHE BANK AG IN 4300 ESSEN. NELKEN EXPRESSED IN-  
TEREST IN AGENCY OFFERED BY TELECON AS FIRM IS ENGAGED  
IN THE MANUFACTURE OF ELECTRICAL EQUIPMENT AND IN THE  
DISTRIBUTION OF INCINERATING TOILETS. NELKEN WANTS TO  
EXPAND ITS BUSINESS TOWARDS ENVIRONMENTAL CONTROL  
EQUIPMENT AND WASTE HEAT RECOVERY. POST BELIEVES  
SUITABLE PARTNER FOR TELECON SCIENCES.

BRUNN & SOERENSEN GMBH  
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PAGE 02 BONN 12737 121447Z

BILLWERDER STEINDAMM 26  
D-2000 HAMBURG 26  
CONTACT: WALTER MIKKELSEN  
PHONE: 040/25 90 01

AMCONSUL FRANKFURT COMMENT:  
ACCORDING TO RELIABLE TRADE SOURCES, THE INCINERATORS

DO NOT READILY OFFER THEMSELVES FOR MARKETING IN WEST GERMANY, UNLESS THEIR DESIGN HAS BEEN APPROVED TO MEET THE STRINGENT REQUIREMENTS FOR ENGINEERING, AND FOR PRESSURE VESSEL STANDARDS. APPROVAL AUTHORITY: TECHNISCHER UEBERWACHUNGSVEREIN, TUEV, KURFUERSTENSTR. 56, D-4300 ESSEN. THE U.S. MANUFACTURER, THEREFORE, MIGHT WISH TO CONSIDER A SUITABLE FORM OF COOPERATION WITH AN ORIGINAL EQUIPMENT MANUFACTURER, WHO, IN ADDITION TO SELLING AND DISTRIBUTION, WOULD BE MOST SUITABLE FOR HANDLING MAINTENANCE AND SERVICE AS WELL. SUCH OFFERS SHOULD BE ADDRESSED DIRECTLY TO HERR PETER LEMKE, LIKO ABTEILUNG, VDMA, LYONER STR. 18, D-6000 FRANKFURT/M-NIEDERRAD, TEL: 0611-66031, TELEX: 411321.

APPROVING OFFICER: GUSTAF COONTZ, COMMERCIAL COUNSELOR  
STOESSEL

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NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 jan 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 12 jul 1978  
**Decaption Date:** 01 jan 1960  
**Decaption Note:**  
**Disposition Action:** n/a  
**Disposition Approved on Date:**  
**Disposition Case Number:** n/a  
**Disposition Comment:**  
**Disposition Date:** 01 jan 1960  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1978BONN12737  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Expiration:**  
**Film Number:** D780286-1115  
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**Litigation History:**  
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**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
**Original Previous Handling Restrictions:** n/a  
**Page Count:** 2  
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**Previous Handling Restrictions:** n/a  
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**Retention:** 0  
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**Review Event:**  
**Review Exemptions:** n/a  
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**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**SAS ID:** 2043515  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** ADS REQUEST - TELECON SCIENCES, HOUSTON, TEXAS THE FOLLOWING FIRMS WERE CONTACTED INDIVIDUALLY BY THE FOREIGN SERVICE POSTS AND HAVE EXPRESSED THEIR INT  
**TAGS:** BEXP, GE  
**To:** COM  
**Type:** TE  
**vdkgvkey:** odb://SAS/SAS.dbo.SAS\_Docs/d3744977-c288-dd11-92da-001cc4696bcc  
**Review Markings:**  
Sheryl P. Walter  
Declassified/Released  
US Department of State  
EO Systematic Review  
20 Mar 2014  
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